

Sales Quote

EVOLVE SEARCH ENGLISH 1

sales **ANALYTICS** **APPROVALS** **WMS** **SMART FACTORY** **IOT** **S&OP** **COMPLIANCE** **MDM** **ASSETS** **GATE CONTROL** **EDI** **WEBSHOP** **MRP**

SALES QUOTE REFRESH LIST CSV PDF SQ DEMO CSV UPLOAD SQ BY CSV CREATE NEW QUOTE Search Here

QUOTE NO	CUSTOMER CODE - NAME	TOTAL CUST PRICE	PROFIT MARGIN %	CREATED DATE	SUBMIT DATE	CREATED BY	PROCESS	STATUS	ACTIONS
SQT00463	CUS00002- 3A INDUSTRIAL AUTOMATION	4,950	25.25 %	08/05/2023 12:23 PM		Suraj Kulkarni	NOT SUBMITTED	NOT SUBMITTED	EDIT SUBMIT SQ
SQT00457	CUS02110- SERVILINK SYSTEMS LTD.	2,664	50 %	05/04/2023 3:01 PM	05/04/2023 3:01 PM	mum			EDIT
SQT00442	CUS01338- LOGICON TECHNOLOGICAL SOLUTIONS P	10,800	-11.49 %	04/04/2023 11:26 AM		barodaedi	NOT SUBMITTED	NOT SUBMITTED	EDIT SUBMIT SQ
SQT00417	CWEB0100- RDTE2	139,568.920000000004	7.55 %	02/03/2023 11:38 AM		admin@rexel.com	NOT SUBMITTED	NOT SUBMITTED	EDIT SUBMIT SQ
SQT00416	CWEB0123- CWEB0123	139,568.920000000004	7.55 %	02/03/2023 11:07 AM	25/07/2023 11:28 AM	pavankumar@aliter solutions.com			EDIT RELEASE SQ
SQT00399	CUS09058- S.K.CONTROL PANNEL	46	47.83 %	21/02/2023 2:31 PM		admin@rexel.com	NOT SUBMITTED	NOT SUBMITTED	EDIT SUBMIT SQ
SQT00394	CUS09058- S.K.CONTROL PANNEL	1,440	9.17 %	21/02/2023 11:07 AM	21/02/2023 5:12 PM	Shruti Thakur	QADSUBMITTED	QADSUBMITTED	EDIT RELEASE SQ

1. Click on this button, to create Sales Quote.

Create Sales Quote

EVOLVE SEARCH ENGLISH 1

sales **ANALYTICS** **APPROVALS** **WMS** **SMART FACTORY** **IOT** **S&OP** **COMPLIANCE** **MDM** **ASSETS** **GATE CONTROL** **EDI** **WEBSHOP** **MRP**

SALES QUOTE SAVE QUOTE DETAILS BACK

1 **SALES QUOTE NO** SQT00495

2 **CUSTOMER** SELECT

3 **ENTER PO NO** PO NO

4 **SELECT BILL-TO-ADD** SELECT

5 **ENTER PNF** ENTER PNF

6 **SELECT QUOTE PROJECT** SELECT

7 **ENTER INWARD FREIGHT** ENTER INWARD FREIGHT

8 **ADD NEW LINE**

SELECT SHIP-TO-ADD SELECT

SELECT QUOTE CHANNEL SELECT

SELECT CREDIT TERMS SELECT

TAX ENV SELECT

CURRENT OUTSTANDING CURRENT OUTSTANDING

1-30 DAYS OUTSTANDING 1-30 DAYS OUTSTANDING

30-60 DAYS OUTSTANDING 30-60 DAYS OUTSTANDING

60-90 DAYS OUTSTANDING 60-90 DAYS OUTSTANDING

90-180 DAYS OUTSTANDING 90-180 DAYS OUTSTANDING

TOTAL OUTSTANDING TOTAL OUTSTANDING

DATE RAISED DATE RAISED

DATE SUBMITTED DATE SUBMITTED

UNIT CODE SAHMO1

PROFIT PROFI

LANDED COST REXEL LANI

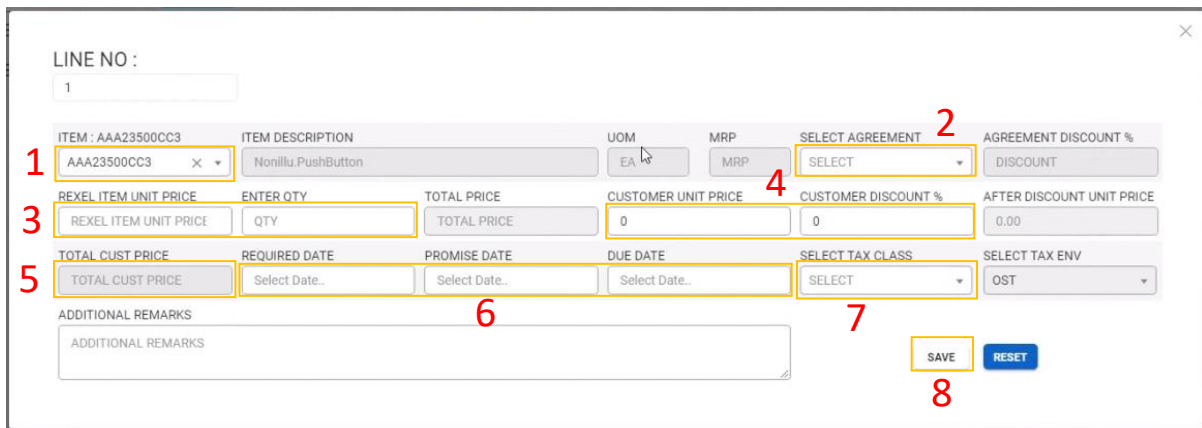
ADDITIONAL REMARKS

BILL TO - SHIP TO ADDRESS

LINE NO	ITEM NO	QTY	REXEL ITEM UNIT PRICE	TOTAL PRICE	CUST UNIT PRICE	CUST DISCOUNT %	AFTER DISC CUST UNIT PRICE	TOTAL CUST PRICE (0)	ACTIONS

1. Sales quote number is auto displayed.
2. Select customer. On selecting customer, bill-to and ship-to address, outstanding amount (current,1-30,30-60,60-90 and 90-180 days), total outstanding and credit terms are auto generated.
3. Enter PO number and date.
4. Select project quote and channel.
5. Enter PNF.
6. Select tax environment.
7. Enter inward and outward freight.
8. Click on this button, to add new line.

Add Line

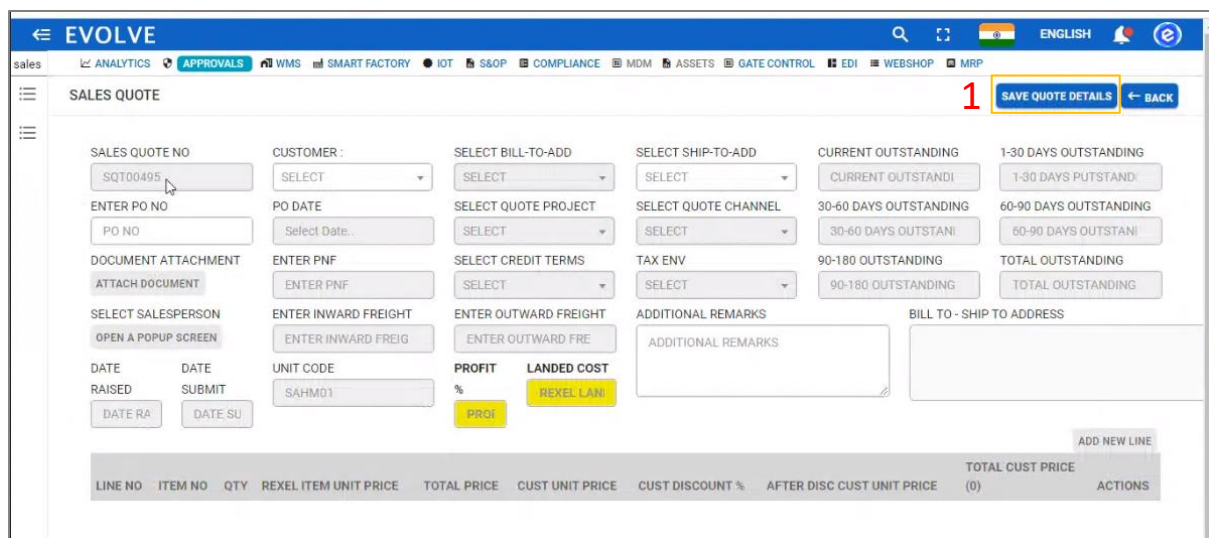


The screenshot shows the 'Add Line' form with the following fields and annotations:

- 1**: ITEM : AAA23500CC3 (dropdown)
- 2**: SELECT AGREEMENT (dropdown)
- 3**: REXEL ITEM UNIT PRICE (input)
- 4**: CUSTOMER UNIT PRICE (input)
- 5**: TOTAL CUST PRICE (input)
- 6**: REQUIRED DATE (input)
- 7**: SELECT TAX CLASS (dropdown)
- 8**: SAVE button

1. Select item. On selecting item, its description, UOM, MRP is auto generated.
2. Select agreement, agreement discount is auto generated.
3. Enter unit price and quantity. Total price is auto displayed.
4. Enter customer unit price and discount. Discounted price is auto generated.
5. Total customer price is auto generated.
6. Enter required date, promise date and due date.
7. Select tax class. Tax environment is auto displayed.
8. Click on this button, to save entered line details.

Save Sales Quote










The screenshot shows the 'Save Sales Quote' form with the following fields and annotations:

- 1**: SAVE QUOTE DETAILS button

1. Click on this button, to save entered quote details.

Sales Quote Saved

EVOLVE										
sales										
ANALYTICS APPROVALS WMS SMART FACTORY IOT S&OP COMPLIANCE MDM ASSETS GATE CONTROL EDI WEBSHOP MRP										
SALES QUOTE										
REFRESH LIST CSV PDF SQ DEMO CSV UPLOAD SQ BY CSV CREATE NEW QUOTE										
10 Search Here										
QUOTE NO	CUSTOMER CODE - NAME	TOTAL CUST PRICE	PROFIT MARGIN %	CREATED DATE	SUBMIT DATE	CREATED BY	PROCESS	STATUS	ACTIONS	
SQT00463	CUS00002- 3A INDUSTRIAL AUTOMATION	4,950	25.25 %	08/05/2023 12:23 PM		Suraj Kulkarni	NOT SUBMITTED	NOT SUBMITTED		
SQT00457	CUS02110- SERVLINK SYSTEMS LTD.	2,664	50 %	05/04/2023 3:01 PM	05/04/2023 3:01 PM	mum				
SQT00442	CUS01338- LOGICON TECHNOSOLUTIONS P	10,800	-11.49 %	04/04/2023 11:26 AM		barodaedi	NOT SUBMITTED	NOT SUBMITTED		
SQT00417	CWEB0100- RDTE2	139,568.920000000004	7.55 %	02/03/2023 11:38 AM		admin@rexel.com	NOT SUBMITTED	NOT SUBMITTED		
SQT00416	CWEB0123- CWEB0123	139,568.920000000004	7.55 %	02/03/2023 11:07 AM	25/07/2023 11:28 AM	pavankumar@alittersolutions.com				
SQT00399	CUS09058- S.K.CONTROL PANNEL	46	47.83 %	21/02/2023 2:31 PM		admin@rexel.com	NOT SUBMITTED	NOT SUBMITTED		
SQT00394	CUS09058- S.K.CONTROL PANNEL	1,440	9.17 %	21/02/2023 11:07 AM	21/02/2023 5:12 PM	Shruti Thakur	QADSUBMITTED	QADSUBMITTED		

1. It shows saved quote entry. Its status is 'Not Submitted'. Click on 'Submit SQ' button. It goes for approval. On approval, status becomes 'QAD Submitted'. Quote goes to QAD. After doing release, SO is created in QAD.